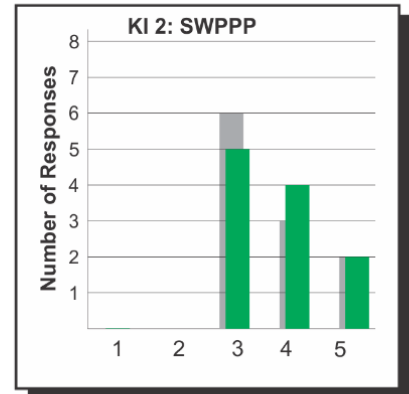
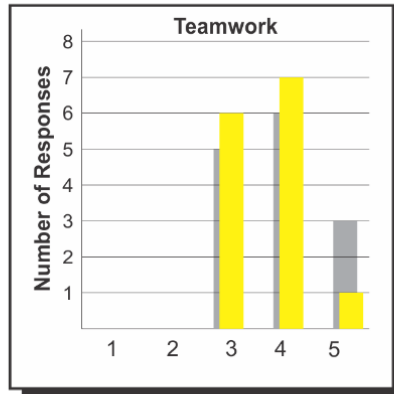
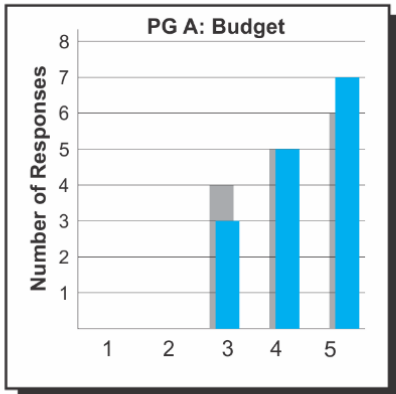


What Gets Measured Gets Done



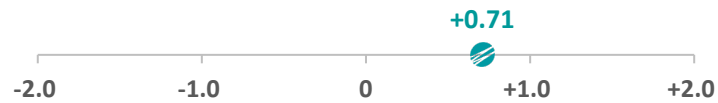
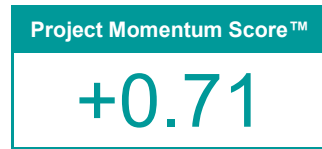
Sample Project

Owner
Contractor

MONTH 20XX

Sue Dyer
Facilitator

Project Momentum Score™ and Construction Scorecard™ Summary

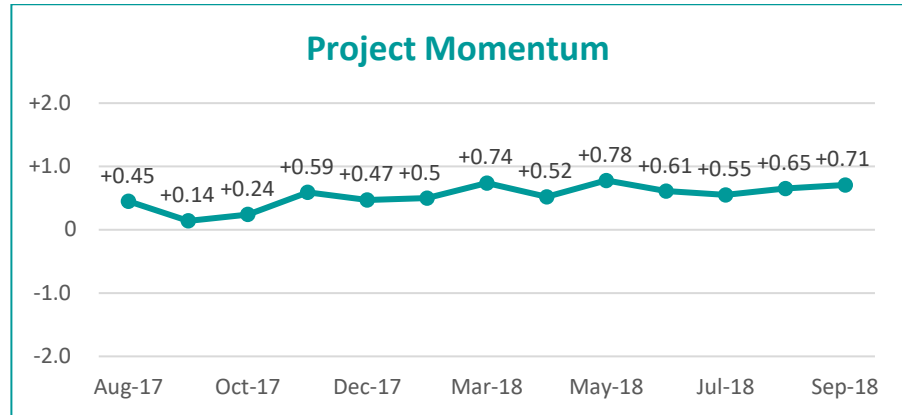


* Your Project Momentum Score™ is based on a scale of -2 to +2 and is determined by your overall project scores each month. Previous Momentum Scores calculated over the course of the project can be seen below.

Totals

No of 1's	0
No of 2's	0
No of 3's	6
No of 4's	15
No of 5's	0

Increases	10
Decreases	4
Same	1



High Scores

PG I	IPI Award	4.4
PG K	Fun	4.4
PG M	Celebrate Successes	4.6

Low Scores

KI 1	Design/Cost - Special Systems & Shared-Use	3.2
KI 5	DAS and Head End Installation	3.3
KI 6	GMP	3.3

Greatest Changes This Month

Increases

PG J	Operational Impacts	0.2
PG M	Celebrate Successes	0.2
Dispute	Dispute Resolution	0.2

Decreases

Vision	Revolutionize Customer Experience	-0.2
PG B	Completion	-0.1
PG D	Budget	-0.1

Contractor and Owner
 Sample Project
 Partnering Scorecard

SEPTEMBER 2018 Results

A total of 18 of 39 people responded. CM Team (5 of 6)
 D/B Team (3 of 7)
 Owner Team (5 of 12)
 Other (5 of 14)

PROJECT VISION

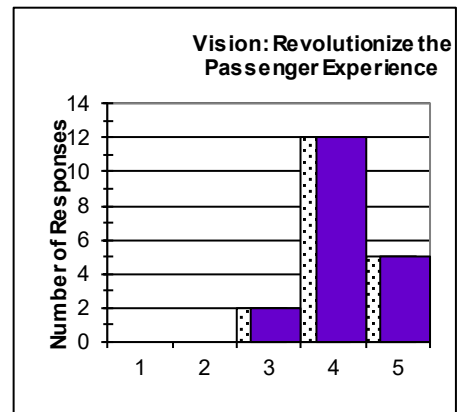
[#] indicates score associated with comment

Project Vision: *Revolutionize the Customer Experience*

Average Score		
Baseline	Last Month	This Month
4.1	4.2	4.2

Comments

- none



PROGRAM GOALS

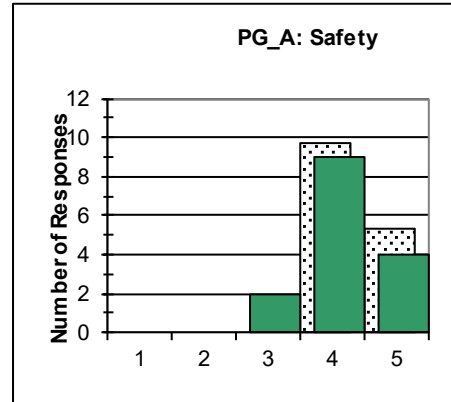
A. Safety: We will not exceed an OSHA recordable incident rate of 1.5.

- We will have no passenger incidents.

Average Score		
Baseline	Last Month	This Month
4.5	4.4	4.1

Comments

- Progressing well, especially since the workshop in July with the Trade Partners working through the current issues both physical and processing. [5]



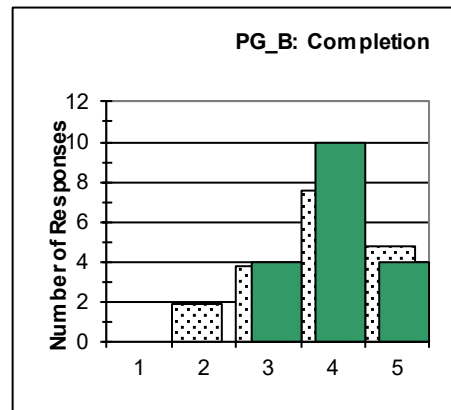
B. Completion:

- We will complete 9 gates by August 2019.
- We will complete 18 gates by April 2020.
- We will complete 25 gates by Q2 2021.
- We will complete T1 North by Q4 2022.

Average Score		
Baseline	Last Month	This Month
4.2	3.8	4.0

Comments

- The team continues to work together to mitigate the DAS/ERRCS schedule impact. I am confident we will come up with a solution that does not impact the contractual milestones. [3]



PROGRAM GOALS (continued)

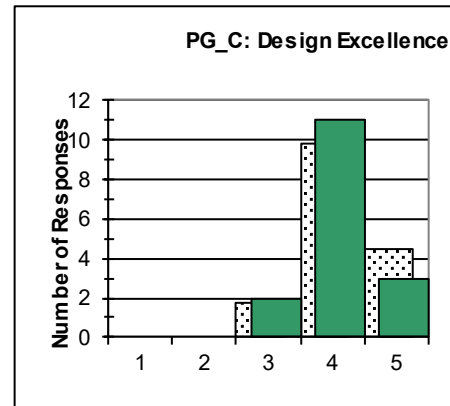
C. Design Excellence:

- Meet the Stakeholder’s expectations during construction and in the end result.
- Terminal and Boarding Area will be one building.
- We will receive the highest ASQ score of any airport terminal in the world.
- We will receive \$xx.xx per enplaned passenger revenue (food, beverage and concessions).
- We will be listed as one of the Top 3 Airports according to SKYTRAX.

Average Score		
Baseline	Last Month	This Month
4.2	4.2	4.1

Comments

- none



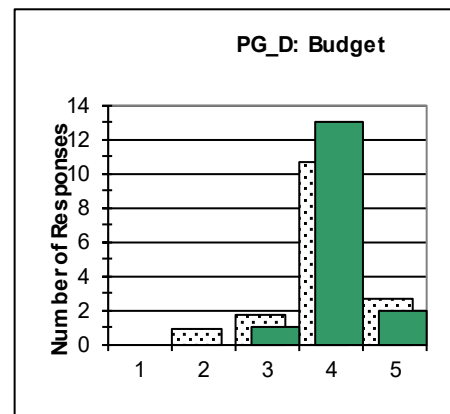
D. Budget: We will get constant real time cost information, so we can track where we are.

- We will align our target budgets as we come out of each Design Phase for each discipline and trade bid package (with a target value design for cost, scope, and schedule).

Average Score		
Baseline	Last Month	This Month
4.3	3.9	4.1

Comments

- none



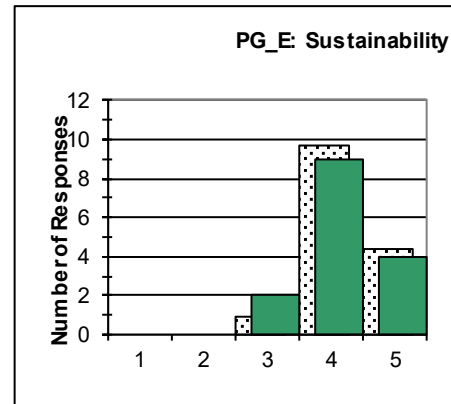
PROGRAM GOALS (continued)

E. Sustainability: We will achieve net zero within the concept of the Strategic Plan (65/85 EUI) and we will seek LEED platinum, if possible.

Average Score		
Baseline	Last Month	This Month
4.2	4.2	4.1

Comments

- none



F. Integration - Deleted

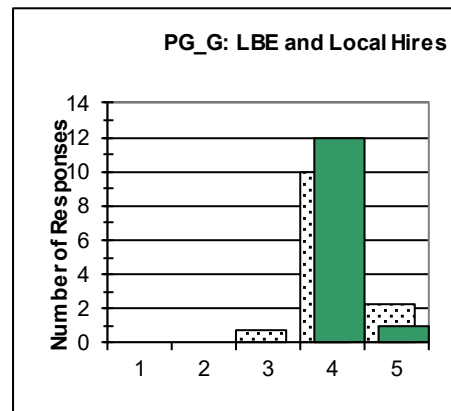
G. LBE and Local Hire: We will work to achieve the following:

- BHS SBE xx% (Federal)
- Design LBE xx% (includes architectural and subcontractors)
- Subcontractor LBE xx%
- Local Hire xx% as required

Average Score		
Baseline	Last Month	This Month
4.3	4.1	4.1

Comments

- none



H. Design Awards - Deleted

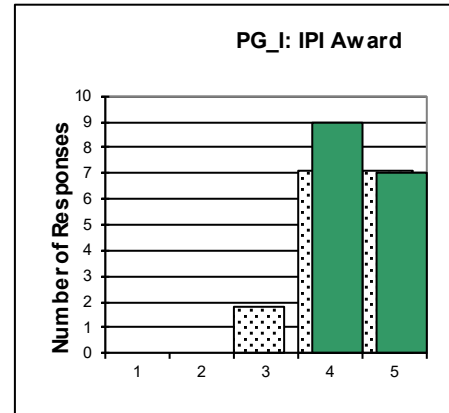
PROGRAM GOALS (continued)

I. We will win an IPI Diamond Award.

Average Score		
Baseline	Last Month	This Month
4.4	4.3	4.4

Comments

- none

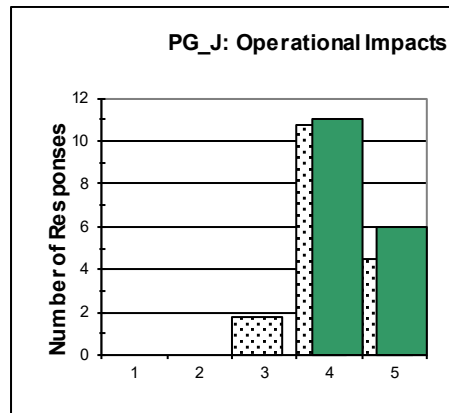


J. We will have no unplanned operational impacts for landside, airside and/or the passenger experience.

Average Score		
Baseline	Last Month	This Month
4.1	4.2	4.4

Comments

- none

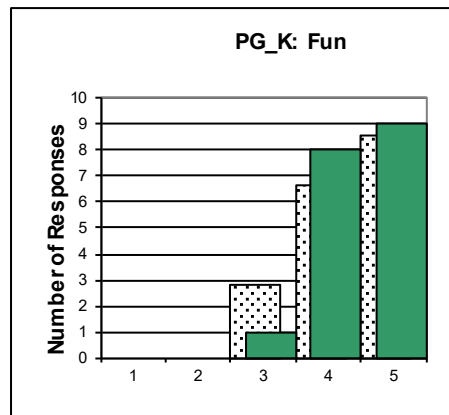


K. We will have fun!

Average Score		
Baseline	Last Month	This Month
4.4	4.3	4.4

Comments

- none



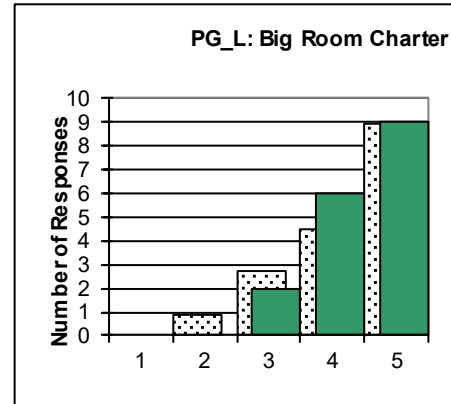
PROGRAM GOALS (continued)

L. We will commit to our Big Room, which will include face-to-face communication first and email last.

Average Score		
Baseline	Last Month	This Month
4.4	4.3	4.4

Comments

- none

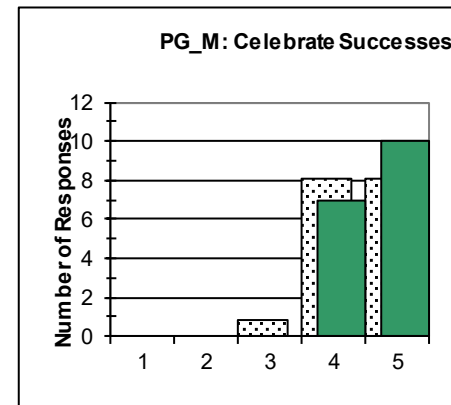


M. We will celebrate our successes at least two times a year.

Average Score		
Baseline	Last Month	This Month
4.3	4.4	4.6

Comments

- Planned celebration for workers in December. [5]



KEY ISSUES

1. Detailed Design/Cost for Special Systems and Shared-Use

Commitments:

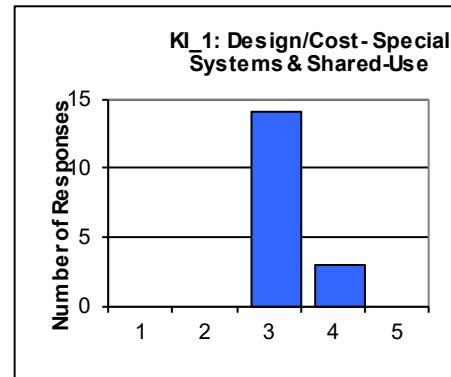
1.1 We will help prioritize for the subcontractors in this large task.

1.2 We developed a policy for T1 on how shared-use will work and gave it to the end users. We need a decision on when the policy will be implemented so we know who is going to purchase the equipment.

Who: XXX will share our recommendation for 9-Gates and that we recommend implementing the policy at 18 gates with Jeff and Ian.

1.3 We need the messaging system early so we will do testing on the new XXX system. We need to talk to XXX. We need the system in by in the end of the third quarter 20XX. We need to test so we can transition.

Who: We will have a meeting with XXX to find out when it will be up and running



Average Score		
Baseline	Last Month	This Month
3.2		3.2

Comments

- Clear comprehensive XXX policy would be very helpful. [4]
- Still need confirmation of direction. [3]

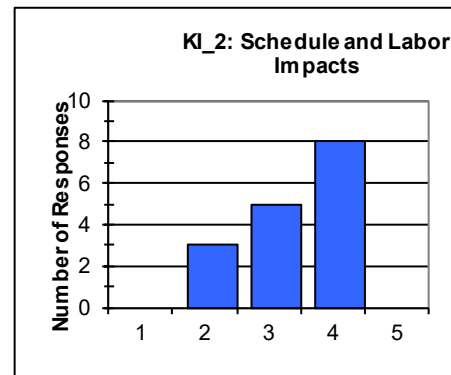
2. Schedule and Labor Impacts

Commitments:

2.1 Owner will try to help by managing the changes (“Just say no”) so the plans get updated and we have a consolidated set of documents for everyone, especially to build from in the field.

2.2 The team will make the decisions needed for each week and move forward. If later it turns out the work/design is off, we will adjust them later. We will look at the work for this week and look out for four to six weeks and see if we can help with the resolution/decision.

Who: We will do this at our-Builder meetings



Average Score		
Baseline	Last Month	This Month
3.3		3.3

Comments

- Currently Trade Partners have confirmed that labor resource although tough is being managed and not impacting works. [4]

KEY ISSUES (continued)

3. Weather

Commitment:

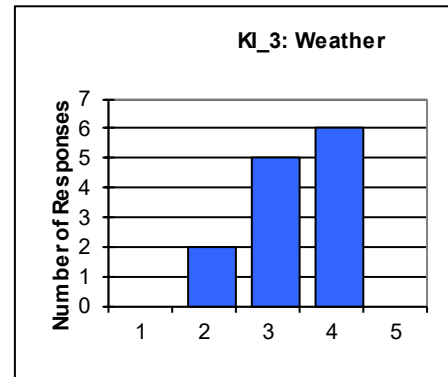
3.1 We will strive to dry-in areas without a roof and the critical areas.

When: By October 15th

Average Score		
Baseline	Last Month	This Month
3.3		3.3

Comments

- Adverse weather strategy developed focusing on high risk assets, including the boarding area temporary weathering to mitigate any impact on the airport operations. [4]



4. Shared Service Delivery Milestones

Commitments:

4.1 We will meet with Inspection and align expectations on the substation rooms. We are trying to make the date required.

When: We will be ready by December 1st

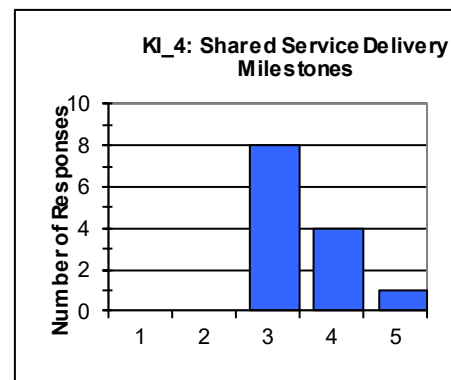
4.2 Geoff will work to help ensure the operator understands the system technically.

When: By our next Partnering session (October 19th)

Average Score		
Baseline	Last Month	This Month
3.5		3.5

Comments

- We had an excellent meeting with both teams, Inspection and the Electric Shop on 9/26 to review the permanent power plan for 12/1. There is an alignment on expectations and the plan to deliver perm power by 12/1. [5]



KEY ISSUES (continued)

5. DAS and Head End Installation

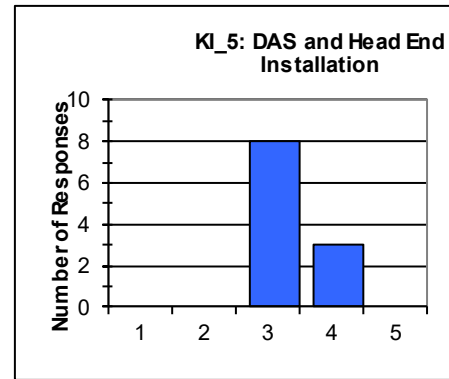
Commitment:

5.1 XXX will work with IT to coordinate so we have the DAS and Head End installed to support the opening.
 When: By October 19th

Average Score		
Baseline	Last Month	This Month
3.3		3.3

Comments

- Ongoing [3]



6. GMP

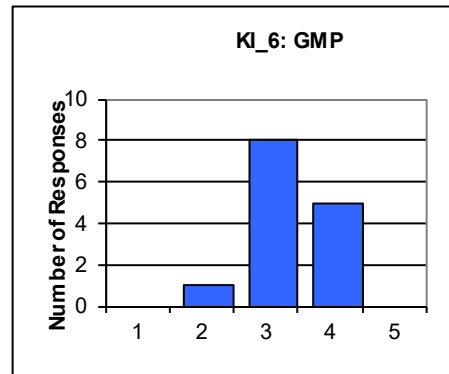
Commitment:

6.1 We will be ready to revisit the cost model within the next 30 days (by October 19th) and make progress in Stage 2 schedule assumptions so the team can make agreements and finalize the GMP.

Average Score		
Baseline	Last Month	This Month
3.3		3.3

Comments

- none

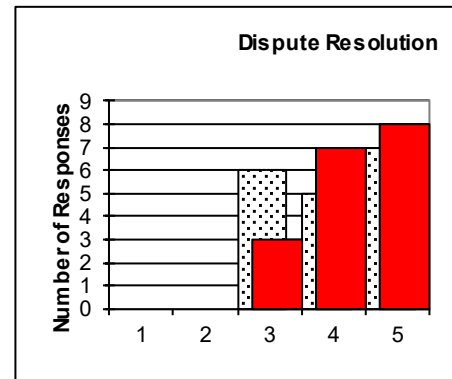


DISPUTE RESOLUTION LADDER

Level	Owner	Contractor	Time to Elevate
I Field	Bob B	Harry H	Up to 2 work days
II PM	Carlee C	Inga I	Up to 2 work days
III Oversight	Dennis D	Josh J	Up to 2 work days
IV Management	Ellen C	Harrison H	1 work week
V Sr. Management	Fred F	Jim J	1 work week
VI C-Level	Gale G	Karen K	1 work week

ISSUE RESOLUTION POLICIES

- All problems are job problems.
- Issues will be resolved at the lowest practical level.
- Either party can decide it's time to elevate.
- Write down the agreed upon problem, your best ideas for solution, along with where you are stuck.
- Elevate ASAP when all relevant information is known and a decision cannot be reached.
- Inaction is not an alternative.
- When elevating, identify when cost or schedule will be impacted.
- Once made, a decision is owned and known by all.



Average Score		
Baseline	Last Month	This Month
4.4	4.1	4.3

Comments

- none

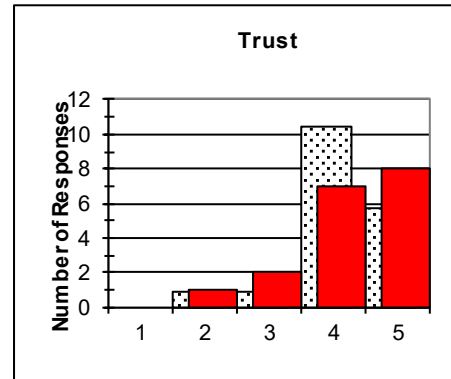
TRUST

- We trust each other to do our best
- Honesty and integrity are encouraged between us
- We listen to each other
- We readily welcome the truth

Average Score		
Baseline	Last Scorecard	This Month
4.3	4.2	4.2

Comments

- Day to day schedule scrutiny continues to occur [2]



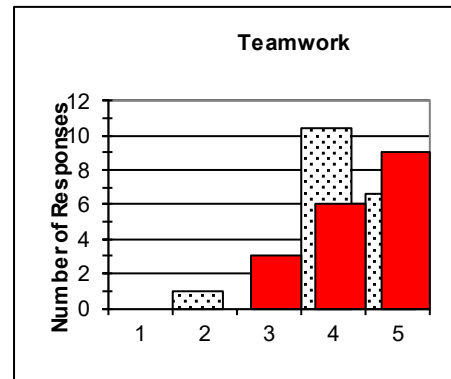
TEAMWORK

- We feel personally responsible for each other's success
- We are willing to express ideas and opinions
- We see change as an opportunity for growth
- We are committed to high performance

Average Score		
Baseline	Last Scorecard	This Month
4.4	4.3	4.3

Comments

- none



RISKS AND CONCERNS

- Weather and enclosed building; schedule; labor availability.
- Access – Area 1 not closing - loss of space and difficult for exterior skin install
- Schedule and manpower. Power on completion
- Design change and development with trade partner final detailed coordination complete.
- Maintaining schedule.

PARTNERING CHAMPION

- **Joe** for keeping the team motivated.
- **Ingrid** - Super proactive, really appreciate Andy.
- **Paul** always able to help the team and acts as a partner on the project
- **Mark** - For her role on the GMP!
- **Phil**
- **David** and **Francis** for helping to move forward the art scope and tenant scope.
- **Carlee, Carol, Rob & Rick**

ADDITIONAL COMMENTS

- none

PARTNERING – A MEDIATIVE PROCESS

California Evidence Code

§ 1119. Mediation confidentiality

1119. Except as otherwise provided in this chapter:

(a) No evidence of anything said or any admission made for the purpose of, in the course of, or pursuant to, a mediation or a mediation consultation is admissible or subject to discovery, and disclosure of the evidence shall not be compelled, in any arbitration, administrative adjudication, civil action, or other noncriminal proceeding in which, pursuant to law, testimony can be compelled to be given.

(b) No writing, as defined in Section 250, that is prepared for the purpose of, in the course of, or pursuant to, a mediation or a mediation consultation, is admissible or subject to discovery, and disclosure of the writing shall not be compelled, in any arbitration, administrative adjudication, civil action, or other noncriminal proceeding in which, pursuant to law, testimony can be compelled to be given.

(c) All communications, negotiations, or settlement discussions by and between participants in the course of a mediation or a mediation consultation shall remain confidential.



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A handwritten signature in black ink that reads 'Sue Dyer'. Below the signature, the name 'Sue Dyer' is printed in a simple, black, sans-serif font.

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